

## 7. Financial Performance

Unit: Million Baht

Description	Year 2017	Year 2016
Gross premium written	20,046	19,166
Net premiums written	19,936	18,936
Net investments income	2,806	2,538
Long-term technical reserve increase (decrease) from prior year	10,395	9,840
Net benefits payments and insurance claims expenses	5,033	4,731
Net profit	1,806	2,009

### Comparison with financial performance year 2016

- The Company has net profit for the year 2017 amounting to 1,806 Million Baht (2016 : Net profit 2,009 Million Baht).
- Revenue from insurance business (Net premium written) has increased 5 percent from last year to 19,936 Million Baht and Investment income increased 11 percent.
- Insurance reserve has increased from last year amounting to 555 Million Baht and Net benefits payments and insurance claims expenses has increased amounting to 302 Million Baht aligned with the growth in insurance revenue.

Unit: Percentage

Description	Year 2017	Year 2016
First year underwriting expenses: Net premiums written	41.90	36.43
Renewal year underwriting expenses: Net premiums written	6.04	6.85
Return on equity ratio	7.06	8.35
Return on assets ratio		
- Return on total assets ratio	1.75	2.24
- Return on total assets excluded unit linked and universal life ratio	1.79	2.28
Return on Investment ratio		
- Return on Investment ratio	3.06	3.24
- Return on Investment excluded unit linked and universal life ratio	3.15	3.31
Ratio of invested assets to insurance reserve (Appraisal value)	126.54	129.73

Remark:

- Appraisal value refers to the assets and liabilities assessed under the Notification of the Insurance Commission on Asset Valuation and Life Assurance Valuation. Primary purpose is for overseeing the financial security of insurance companies and to ensure that the Company is able to fully cover the Insured Person's insurance benefits according to the insurance policy.

- Unit Linked Insurance is a life insurance that provides both life insurance protection and Investment in mutual funds. The policy value depends on the unit value. Assets in the Fund belong to the insured, not to the Company.

- Universal life insurance is a clearly defined policy that separate life insurance part and investment part. The return on investment depends on the Company's investment but not less than the minimum return.